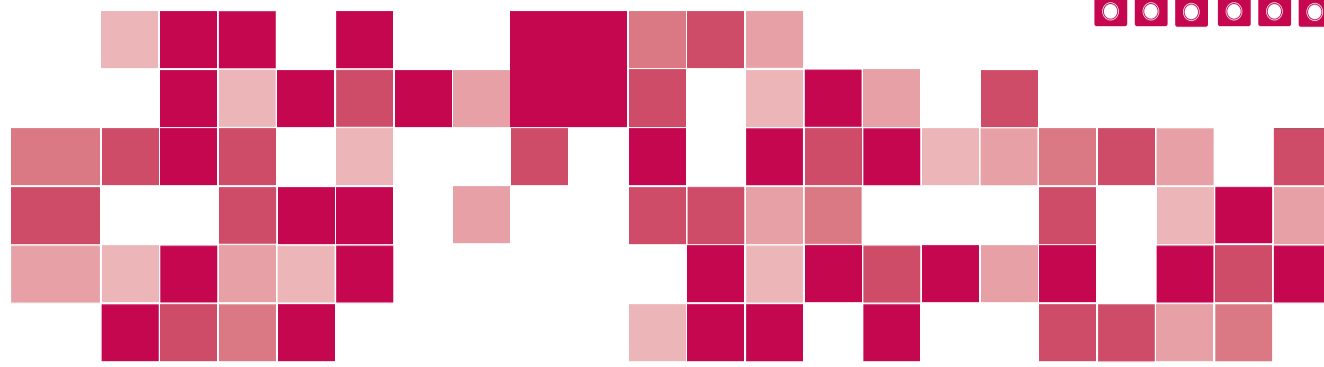


UNAUDITED GROUP RESULTS

For the six months ended 31 December 2013

metrofile



REVENUE
 ▲ **11,5%**
 to R314,0 million

EBITDA
 ▲ **15,5%**
 to R104,2 million

HEPS
 ▲ **20,0%**
 to 14,4 cents per share

INTERIM DIVIDEND
 ▲ **55,6%**
 to 7,0 cents per share

Summarised income statement

R'000	Note	Unaudited 6 months ended 31 December 2013	Unaudited 6 months ended 31 December 2012	Audited 12 months ended 30 June 2013
Revenue		314 010	281 724	590 163
Earnings before interest, taxation, depreciation and amortisation (EBITDA)		104 156	90 142	187 492
Depreciation		(15 176)	(13 095)	(27 724)
Earnings before exceptional item and finance costs (EBIT)		88 980	77 047	159 768
Exceptional item	1	15 529	-	-
Operating profit before finance costs		104 509	77 047	159 768
Net finance costs		(7 001)	(8 696)	(16 566)
Finance income		1 086	1 455	3 541
Finance costs		(8 087)	(10 161)	(20 107)
Profit before taxation		97 508	68 351	143 202
Taxation		(23 674)	(17 245)	(35 135)
Profit for the period		73 834	51 106	108 067
Attributable to:				
Owners of the parent		73 238	50 353	106 753
Non-controlling interests		596	753	1 314
Profit for the period		73 834	51 106	108 067
Further information				
Number of ordinary shares in issue (thousands)		423 240	420 253	420 253
Weighted average number of ordinary shares in issue (thousands)		421 373	417 736	418 978
Basic earnings per ordinary share		17,4	12,1	25,5
Basic earnings per ordinary share (cents)				
Diluted earnings per ordinary share		17,2	12,0	25,2
Diluted earnings per ordinary share (cents)				
Headline earnings per ordinary share		14,4	12,0	25,5
Headline earnings per ordinary share (cents)				
Dividend per ordinary share				
Interim dividend per ordinary share – proposed/paid (cents)		7,0	4,5	-
Final dividend per ordinary share – paid (cents)		-	-	6,5

Summarised statement of comprehensive income

R'000	Unaudited 6 months ended 31 December 2013	Unaudited 6 months ended 31 December 2012	Audited 12 months ended 30 June 2013
Profit for the period	73 834	51 106	108 067
Other comprehensive income for the period net of tax	2 585	1 030	1 334
Hedge accounting for fair value on interest rate swaps	770	453	1 573
Currency movement on translation of foreign subsidiary	1 815	577	(239)
Total comprehensive income for the period	76 419	52 136	109 401
Attributable to:			
Owners of the parent	74 933	51 100	108 204
Non-controlling interests	1 486	1 036	1 197

Summarised statement of financial position

R'000	Notes	Unaudited as at 31 December 2013	Unaudited as at 31 December 2012	Audited as at 30 June 2013
ASSETS				
Non-current assets		554 505	528 478	550 540
Property		209 619	190 126	207 451
Plant and equipment		171 832	165 266	170 405
Goodwill		171 666	171 666	171 666
Deferred tax asset		1 388	1 420	1 018
Current assets		204 172	150 462	144 710
Inventories		12 428	13 115	10 219
Trade receivables		101 336	82 487	99 768
Other receivables	2	55 203	9 610	8 514
Taxation		-	-	311
Bank balances		35 205	45 250	25 898
Total assets		758 677	678 940	695 250
EQUITY AND LIABILITIES				
Equity and reserves		512 619	420 602	461 012
Equity attributable to owners of the parent		507 485	417 115	457 364
Non-controlling interests		5 134	3 487	3 648
Non-current liabilities		125 311	166 588	117 327
Interest-bearing liabilities	3	110 018	152 114	104 812
Deferred taxation liability		15 293	14 474	12 515
Current liabilities		120 747	91 750	116 917
Trade and other payables		53 084	47 385	61 956
Deferred revenue		13 093	10 991	10 601
Bank overdraft		471	-	576
Provisions		246	249	1 989
Taxation		5 276	1 572	5 720
Interest-bearing liabilities	3	48 577	31 553	36 069
Total equity and liabilities		758 677	678 940	695 250
Net asset value per ordinary share (cents)		119,9	99,3	108,8

Notes:
 1 The exceptional item relates to the provisional profit in respect of property, plant and equipment destroyed in the fire in KwaZulu-Natal; tax of R2,9 million has been applied to this profit.
 2 Other receivables include an amount of R42,6 million in respect of the insurance claim and R2,4 million in respect of prepaid rent for premises in Nigeria.
 3 Long-term interest-bearing liabilities include the Metrofile (Pty) Limited amortising and rotating loans which have a remaining 27-month tenure as well as loan agreements entered into by Cleardata (Pty) Limited in order to finance mobile shredding units. Short-term interest-bearing liabilities include the portions of the Metrofile (Pty) Limited amortising loan and Cleardata (Pty) Limited loan agreements payable within one year. The group's total borrowings are 38% hedged (30 June 2013: 75%). The Metrofile (Pty) Limited borrowings are JIBAR linked and are hedged by way of interest rate swaps which expire on 30 September 2014, whilst the Cleardata (Pty) Limited borrowings are prime linked and unhedged.
 4 The majority of the group's properties have been pledged as security for certain loans to the group.

Reconciliation of headline earnings

R'000	Unaudited 6 months ended 31 December 2013	Unaudited 6 months ended 31 December 2012	Audited 12 months ended 30 June 2013
Profit attributable to owners of the parent	73 238	50 353	106 753
Profit on disposal of property	(8 943)	-	-
Profit on disposal of plant and equipment	(6 611)	(87)	(168)
Tax effect of above items	2 906	24	47
Headline earnings	60 589	50 290	106 632
Headline earnings per ordinary share (cents)	14,4	12,0	25,5

Summarised segmental information

R'000	Unaudited 6 months ended 31 December 2013	Unaudited 6 months ended 31 December 2012	Audited 12 months ended 30 June 2013	Unaudited 6 months ended 31 December 2013	Unaudited 6 months ended 31 December 2012	Audited 12 months ended 30 June 2013
Revenue	314 010	281 724	590 163	104 156	90 142	187 492
EBITDA	104 156	90 142	187 492	61 757	51 106	108 067
EBIT	88 980	77 047	159 768	250 336	231 788	476 657
Tangible assets	58 105	51 307	110 682	288 407	257 034	248 928

R'000	Unaudited 6 months ended 31 December 2013	Unaudited 6 months ended 31 December 2012	Audited 12 months ended 30 June 2013	Unaudited 6 months ended 31 December 2013	Unaudited 6 months ended 31 December 2012	Audited 12 months ended 30 June 2013
Revenue	314 010	281 724	590 163	104 156	90 142	187 492
EBITDA	104 156	90 142	187 492	61 757	51 106	108 067
EBIT	88 980	77 047	159 768	250 336	231 788	476 657
Tangible assets	58 105	51 307	110 682	288 407	257 034	248 928

*Metrofile Records Management represents the Metrofile document storage and management and scanning business units which are managed and operated geographically.

*Other includes Metrofile Holdings Limited, Africa operations, the paper management business and Cleardata (Pty) Limited.

Finance costs have not been reflected on the segmental report as the majority relates Metrofile (Pty) Limited which encompasses the "Metrofile Records Management" and "CSX Customer Services" divisions; the balance of the finance costs relate to Cleardata (Pty) Limited.

Summarised statement of cash flows

R'000	Unaudited 6 months ended 31 December 2013	Unaudited 6 months ended 31 December 2012	Audited 12 months ended 30 June 2013
Cash generated from operations before net working capital changes	109 668	96 337	194 216
Increase in net working capital	(58 588)	(7 175)	(4 544)
Cash generated from operations	51 080	89 162	189 672
Net finance costs paid	(7 001)	(8 696)	(16 566)
Dividends declared	(27 144)	(18 728)	(37 639)
Normal taxation paid	(22 020)	(14 470)	(27 032)
Net cash (outflow)/inflow from operating activities	(5 085)	47 268	108 435
Net cash outflow from investing activities:			
Investment in property: expansion	(18 409)	(13 726)	(32 059)
Investment in plant and equipment: expansion	(18 699)	(14 754)	(32 019)
Investment in plant and equipment: replacement	(4 558)	(4 834)	(6 937)
Proceeds on disposal of property, plant and equipment	38 449	304	849
Net cash outflow from financing activities:			
Loans repaid	(18 286)	(14 975)	(92 870)
Loans drawn down	36 000	-	34 000
Net increase/(decrease) in cash and cash equivalents	9 412	(716)	(20 602)
Cash and cash equivalents at the beginning of the period	25 322	45 966	45 924
Cash and cash equivalents at the end of the period	34 734	45 250	25 322
Represented by:			
Bank balances	35 205	45 250	25 898
Bank overdrafts	(471)	-	(576)

Summarised statement of changes in equity

R'000	Share capital	Share premium	Accumulated losses	Other reserves	Total equity before minority apportionment	Non-controlling	Total
Balance at 30 June 2012	2 558	539 866	(162 443)	2 822	382 803	2 451	385 254
Shares issued in terms of share schemes	25	16 019	-	-	16 044	-	16 044
IFRS 2 Equity Reserve relating to share schemes	-	-	-	1 940	1 940	-	1 940
Share scheme settlement	-	-	(13 662)	(2 382)	(16 044)	-	(16 044)
Dividends declared	-	-	(18 728)	-	(18 728)	-	(18 728)
Total comprehensive income for the period ended 31 December 2012	-	-	50 353	747	51 106	1 036	52 136
Balance at 31 December 2012	2 583	555 885	(144 480)	3 127	417 115	3 487	420 602
IFRS 2 Equity Reserve relating to share schemes	-	-	-	2 056	2 056	-	2 056
Dividends declared	-	-	(18 911)	-	(18 911)	-	(18 911)
Total comprehensive income for the period ended 30 June 2013	-	-	56 400	704	57 104	161	57 265
Balance at 30 June 2013	2 583	555 885	(106 991)	5 887	457 364	3 648	461 012
Shares issued in terms of share schemes	18	15 008	-	-	15 026	-	15 026
IFRS 2 Equity Reserve relating to share schemes	-	-	-	2 332	2 332	-	2 332
Share scheme settlement	-	-	(12 763)	(2 263)	(15 026)	-	(15 026)
Dividends declared	-	-	(27 144)	-	(27 144)	-	(27 144)
Total comprehensive income for the period ended 31 December 2013	-	-	73 238	1 695	74 933	1 486	76 419
Balance at 31 December 2013	2 601	570 893	(73 660)	7 651	507 485	5 134	512 619

Commentary on results

Profile
 Metrofile is the market leader in both physical and digital information and records management in Africa and is represented in the six major provinces of South Africa, Mozambique, Nigeria and, through the CSX Customer Services brand, has contracts in numerous other African countries. The Metrofile Records Management division operates from 44 facilities, at 21 locations, covering more than 83 800 square metres of warehousing and office space. In accordance with its owner/lessee model, 61,1% of these facilities are owned by the group. The rest of the group's divisions lease their premises.

Services include Records Storage and Management, Image Processing, Backup Storage and Management, Records Management Software and Records Management Consultancy, Business Continuity and IT Continuity, File plan development, Confidential Records Destruction, Paper Recycling as well as the sale and maintenance of a wide range of business equipment, including scanners, library security systems, mailing and packaging machines.

Metrofile has been listed on the JSE Limited ("JSE") since 1995 and its ordinary shares are quoted in the "Support Services" sector of the JSE. Metrofile is a black owned company with black ownership amounting to 52,8% whilst its largest shareholder is its empowerment partner, Mineworkers Investment Company ("MIC") which owns 34,7% of Metrofile's equity.

Strategy
 Metrofile will continue to expand its services in the information management sector, through both innovation and acquisition; whilst a continued focus on cross-selling the group's diverse range of services to both new and existing customers remains a key part of the group's strategy. The necessity for businesses to not only archive but manage all types of records, whether they be in physical or digital format, positions the group well to assist companies with their record-keeping requirements, thereby mitigating risk to the organisation.

Metrofile's expansion into Africa remains driven by the demand for the similar services to those provided by the group in South Africa. With Metrofile now being established in Mozambique and Nigeria the expansion into other African countries is being explored taking account potential target countries' business and political environment, governance, market attractiveness, geographical proximity, language, infrastructure, logistics, education and labour force, potential client industries and overall risk.

Metrofile has a long-term target of owning approximately 70% of the properties, from which the Metrofile Records Management division operates, in order to optimise operational efficiency. The group amended its dividend cover to 2,25 times for the 2013 reporting year and is moving towards a cover of 2,0 times.

Financial review
 Revenue increased by 11,5% to R314,0 million, EBITDA by 15,5% to R104,2 million and EBIT, before exceptional items, by 15,5% to R89,0 million. The primary segment, Metrofile Records Management, had a solid period translating a revenue growth of 8,0% to an EBITDA growth of 12,1%. The CSX Customer Services business unit, despite the weakening of the Rand effecting inventory imports, traded well to recover from the comparative period results. As expected, Rainbow Paper Management recovered from poor trading in the 2013 financial year with both the improvement of pulp paper prices and volumes giving rise to growth in revenue and profits. Global Continuity has stabilised and new structures are in place giving the foundation to contribute to the group in the future. Cleardata has grown well and remains the market leader in confidential records destruction. From an African growth perspective, Mozambique continues to grow and all the required infrastructure has been installed in Nigeria; the focus will now be on the selling to prospective clients.

Basic earnings per share ("EPS") increased by 43,8% and headline earnings per share ("HEPS") increased by 20,0% to 17,4 cents and 14,4 cents respectively whilst the total dividend per share increased by 55,6% to 7,0 cents.

EPS have been impacted by the proceeds of the insurance claim related to the fire which occurred in KwaZulu-Natal in October 2013; the details of which are reflected in the reconciliation to HEPS. Note 2 to the financial results reflects the breakdown of other receivables inclusive of those related to the insurance claim.

Cash generated from operations before net working capital changes increased by 13,8% whilst the combination of some significant trade receivables not being paid before 31 December 2013 and the increase in other receivables in respect of the insurance claim resulted in a decrease in cash generated from operations of 42,7%. At the date of this report the trade receivables have improved and interim payments on the proceeds of the insurance claim have been received. The investment in property related to the acquisition of a Cape Town property which the group previously rented.

Capital investments of R41,7 million were mainly for expansion and included the Cape Town premises which were purchased for R16,0 million and racking of R12,5 million required for growth.

Basis of preparation and accounting policies
 The group results have been prepared, under the supervision of Mr RM Buttle, CA (SA). The summarised financial information has been prepared in accordance with the framework concepts and measurement and recognition requirements of International Financial Reporting Standards (IFRS), the SAICA Financial Reporting Guidelines and AC500 Standards as issued by the Accounting Practices Committee and Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the information as required by IAS 34: Interim Financial Reporting, the JSE Listings Requirements and the requirements of the Companies Act of South Africa. The report has been prepared using accounting policies that comply with IFRS which are consistent with those applied in the financial statements for the year ended 30 June 2013.

Certain accounting pronouncements became effective during the current financial year; however, these do not have an impact on either transactions or disclosures.

Related parties
 In terms of a consulting agreement, and as approved at the Annual General Meeting, the MIC fees of R0,63 million (2013: R0,60 million) were paid during the period under review.

Directorate and corporate governance
 The structure of the Board and sub-committees remains unchanged and comprises two executive and six non-executive directors, of whom four are independent directors. Mr Nigel Matthews remains the lead independent director. Refer to the SENS of 25 February 2014 relating to future changes.

Dividends
 The Board has continued its strategy to continuously improve dividends whilst ensuring that they are sustainable and reviews the cover periodically. Due to strong cash generation the target dividend cover has been reduced to 2,0 times.

Notice is hereby given that an interim gross cash dividend of 7,0 cents per share in respect of the period ended 31 December 2013 has been declared payable to the holders of ordinary shares recorded in the books of the company on Friday, 11 April 2014. The last day to trade cum-dividend will therefore be Friday, 4 April 2014 and Metrofile shares will trade ex-dividend from Monday, 7 April 2014. Payment of the dividend will be made on Monday, 14 April 2014. Share certificates may not be dematerialised or rematerialised between Monday, 7 April 2014 and Friday, 11 April 2014, both days inclusive. Withholding tax on dividends will be deducted for all shareholders who are not exempt in terms of the legislation at a rate of 15% which will result in a final net cash dividend of 5,95 cents per share. No credits in terms of Secondary Taxation on Companies were available for utilisation. The company's issued share capital is 423 239 994 shares and the company's tax number is 9375066