



METROFILE  
HOLDINGS LIMITED  
UNAUDITED SUMMARISED  
GROUP INTERIM RESULTS  
FOR THE SIX MONTHS  
ENDED 31 DECEMBER  
**2022**

metrofile

# Salient features



Revenue

**R564M**

▲ 19%



EBITDA

**R166M**

▲ 6%



DPS

**9.0c**

▶ 0%



EPS

**15.0c**

▲ 1%



HEPS

**15.0c**

▲ 1%



Share buy-back

**R22.6M**



# Summarised consolidated statement of comprehensive income

R'000	Notes	Unaudited six months ended 31 Dec 22	Unaudited six months ended 31 Dec 21	Audited 12 months ended 30 June 22
<b>Revenue</b>		<b>564 056</b>	474 289	979 677
<b>Operating profit before interest, taxation, depreciation and amortisation (EBITDA)</b>	5	<b>166 028</b>	157 327	324 782
Depreciation on property, plant and equipment		(22 687)	(20 113)	(36 343)
Depreciation on right-of-use asset		(18 545)	(21 255)	(36 286)
Amortisation		(6 843)	(3 603)	(11 751)
<b>Operating profit</b>		<b>117 953</b>	112 356	240 402
Acquisition related costs		–	(4 407)	(5 894)
<b>Profit before net finance costs</b>		<b>117 953</b>	107 949	234 508
<b>Net finance costs</b>		<b>(26 990)</b>	(23 220)	(48 780)
Finance income		87	229	467
Finance costs		(20 058)	(16 652)	(34 969)
Finance costs on lease liabilities		(7 019)	(6 797)	(14 278)
<b>Profit before taxation</b>		<b>90 963</b>	84 729	185 728
Taxation		(23 711)	(16 521)	(46 390)
<b>Profit for the period</b>		<b>67 252</b>	68 208	139 338
<b>Attributable to:</b>				
Owners of the parent		64 814	64 683	133 588
Non-controlling interests		2 438	3 525	5 750
Basic earnings per share (cents)	3	15.0	14.9	30.8
Diluted earnings per share (cents)	3	14.5	14.5	30.0

# Summarised consolidated statement of other comprehensive income

R'000	Unaudited six months ended 31 Dec 22	Unaudited six months ended 31 Dec 21	Audited 12 months ended 30 June 22
<b>Profit for the period</b>	<b>67 252</b>	68 208	139 338
<b>Other comprehensive income for the period</b>			
Currency movement on translation of foreign subsidiaries	1 332	3 856	5 307
<b>Total comprehensive income for the period</b>	<b>68 584</b>	72 064	144 645
<b>Attributable to:</b>			
Owners of the parent	64 995	67 165	141 338
Non-controlling interest	3 589	4 899	3 307



# Summarised consolidated statement of financial position



R'000	Unaudited six months ended 31 Dec 22	Unaudited six months ended 31 Dec 21	Audited 12 months ended 30 June 22
<b>ASSETS</b>			
<b>Non-current assets</b>	<b>1 167 566</b>	1 185 157	1 196 649
Property, plant and equipment	600 998	609 790	609 699
Goodwill	372 361	381 953	372 193
Intangible assets	68 381	39 933	67 945
Right-of-use asset	111 557	129 890	129 582
Long term vendor consideration	3 500	3 500	3 500
Deferred taxation asset	10 769	20 091	13 730
<b>Current assets</b>	<b>373 791</b>	291 661	295 633
Inventories	14 284	16 312	16 209
Trade receivables	256 744	168 343	203 614
Other receivables	39 295	37 164	30 026
Tax receivable	6 463	–	5 243
Cash and cash equivalents	57 005	69 842	40 541
<b>Total assets</b>	<b>1 541 357</b>	1 476 818	1 492 282
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>	<b>580 924</b>	541 745	577 876
Equity attributable to owners of the parent	562 903	524 913	559 591
Non-controlling interest	18 021	16 832	18 285
<b>Non-current liabilities</b>	<b>687 651</b>	699 983	678 349
Interest-bearing liabilities	473 155	460 317	441 556
Lease liabilities	94 063	120 798	114 791
Acquisition related liability	73 917	71 028	72 247
Deferred taxation liabilities	46 516	47 840	49 755
<b>Current liabilities</b>	<b>272 782</b>	235 090	236 057
Trade and other payables	116 346	110 471	115 637
Provisions	14 983	7 322	13 505
Deferred revenue	21 704	14 169	18 804
Taxation	595	2 338	6 354
Bank overdraft	38 116	17 225	5 605
Interest-bearing liabilities	39 137	39 870	39 195
Lease liabilities	38 335	27 998	33 391
Acquisition related liability	3 566	15 697	3 566
<b>Total equity and liabilities</b>	<b>1 541 357</b>	1 476 818	1 492 282

# Summarised consolidated statement of changes in equity

R'000	Share capital and share premium	Accumulated loss	Other reserves	Attributable to owners of the parent	Non-controlling interest	Total equity
<b>Balance at 30 June 2021</b>	<b>573 833</b>	<b>(4 614)</b>	<b>(10 487)</b>	<b>558 732</b>	<b>11 061</b>	<b>569 793</b>
IFRS 2 expense	–	–	2 502	2 502	–	2 502
Dividends declared	–	(74 168)	–	(74 168)	(878)	(75 046)
Acquisition of subsidiary	–	–	–	–	4 795	4 795
Redemption liability recognised directly in equity	–	(68 813)	–	(68 813)	–	(68 813)
Total comprehensive income for the year ended 30 June 2022	–	133 588	7 750	141 338	3 307	144 645
<b>Balance at 30 June 2022 (audited)</b>	<b>573 833</b>	<b>(14 007)</b>	<b>(235)</b>	<b>559 591</b>	<b>18 285</b>	<b>577 876</b>
Dividends declared	–	(39 033)	–	(39 033)	(3 853)	(42 886)
Share buy-back	(22 650)	–	–	(22 650)	–	(22 650)
Total comprehensive income for the period ended 31 December 2022	–	64 814	181	64 995	3 589	68 584
<b>Balance at 31 December 2022 (unaudited)</b>	<b>551 183</b>	<b>11 774</b>	<b>(54)</b>	<b>562 903</b>	<b>18 021</b>	<b>580 924</b>



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# Summarised consolidated statement of cash flows



R'000	Unaudited six months ended 31 Dec 22	Unaudited six months ended 31 Dec 21	Audited 12 months ended 30 June 22
<b>Cash flows from operating activities</b>			
Cash generated from operations before net working capital changes	166 370	153 053	327 513
(Increase)/decrease in net working capital	(54 647)	3 058	(19 421)
Cash generated by operations	111 723	156 111	308 092
Net finance costs	(26 960)	(23 396)	(48 760)
Normal taxation paid	(30 688)	(22 734)	(42 107)
<b>Net cash inflow from operating activities</b>	<b>54 075</b>	109 981	217 225
<b>Cash flows from investing activities</b>			
Capital expenditure: expansion	(19 160)	(17 024)	(47 466)
Capital expenditure: replacement	(3 311)	(6 452)	(12 559)
Proceeds from sale of property, plant and equipment	434	–	484
Acquisition of subsidiaries	–	(46 573)	(65 604)
<b>Net cash outflow from investing activities</b>	<b>(22 037)</b>	(70 049)	(125 145)
<b>Cash flows from financing activities</b>			
Share buy-back	(22 650)	–	–
Repayment of interest-bearing liabilities	(19 992)	(19 897)	(39 900)
Dividends paid	(38 755)	(34 548)	(74 989)
Payment of lease liabilities	(15 847)	(13 954)	(29 929)
Interest-bearing liabilities raised	50 000	50 000	50 000
<b>Net cash outflow from financing activities</b>	<b>(47 244)</b>	(18 399)	(94 818)
Net (decrease)/increase in cash and cash equivalents	(15 206)	21 533	(2 738)
<b>Cash and cash equivalents at the beginning of the period</b>	<b>34 936</b>	35 558	35 558
Effects of exchange rate movement on cash balances	(841)	(4 474)	2 116
<b>Cash and cash equivalents at the end of the period</b>	<b>18 889</b>	52 617	34 936
<b>Represented by:</b>			
Cash and cash equivalents	57 005	69 842	40 541
Bank overdraft	(38 116)	(17 225)	(5 605)

# Notes to the financial statements

## 1. Basis of preparation and accounting policies

The directors take full responsibility for the preparation of these consolidated unaudited summarised Group interim results. The consolidated unaudited summarised Group interim results have been prepared in accordance with the framework concepts, measurement and recognition requirements of International Financial Reporting Standards (IFRS), the SAICA Financial Reporting Guidelines as issued by the Accounting Practices Committee and Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, as a minimum contain the information as required by IAS 34: Interim Financial Reporting, the JSE Listings Requirements and the requirements of the Companies Act of South Africa. The accounting policies and basis of preparation for the financial statements are in all material respects consistent with those applied in the 2022 annual financial statements.

The consolidated unaudited summarised Group interim results have been prepared under the supervision of the Chief Financial Officer, Mr S Mansingh CA(SA) MBA. The consolidated unaudited summarised Group interim results have not been audited or reviewed by the Company's auditor, BDO South Africa Incorporated ("BDO").

## 2. Summarised segmental information

Segmental disclosure consists of Metrofile Records Management ("MRM") South Africa, MRM Rest of Africa, MRM Middle East, Products and Services South Africa and Central and Eliminations. The segmental information is based on information provided to the chief operational decision makers and operating profit is the key measure of segmental performance.

R'000	Revenue			EBITDA		
	Unaudited six months ended 31 Dec 2022	Unaudited six months ended 31 Dec 2021	Audited 12 months ended 30 June 2022	Unaudited six months ended 31 Dec 2022	Unaudited six months ended 31 Dec 2021	Audited 12 months ended 30 June 2022
MRM South Africa	303 057	265 088	539 083	114 865	116 307	249 534
MRM Rest of Africa	52 381	44 918	91 077	24 712	21 325	43 401
MRM Middle East	47 885	46 623	85 540	11 932	14 667	18 884
Products and Services South Africa	160 733	117 660	263 977	30 407	21 519	47 245
Central and Eliminations	–	–	–	(15 888)	(16 491)	(34 282)
<b>Total</b>	<b>564 056</b>	<b>474 289</b>	<b>979 677</b>	<b>166 028</b>	<b>157 327</b>	<b>324 782</b>
South African operations	463 790	382 748	803 060	129 383	121 335	262 497
Non-South African operations	100 266	91 541	176 617	36 645	35 992	62 285

R'000	Operating profit			Tangible assets		
	Unaudited six months ended 31 Dec 2022	Unaudited six months ended 31 Dec 2021	Audited 12 months ended 30 June 2022	Unaudited six months ended 31 Dec 2022	Unaudited six months ended 31 Dec 2021	Audited 12 months ended 30 June 2022
MRM South Africa	94 477	90 913	198 692	772 359	717 070	704 370
MRM Rest of Africa	13 195	9 953	28 156	147 885	130 792	136 690
MRM Middle East	10 611	13 865	17 091	74 458	74 294	69 356
Products and Services South Africa	17 501	13 335	28 190	125 280	142 511	151 595
Central and Eliminations	(17 831)	(15 710)	(31 727)	(30 138)	(29 826)	(23 597)
<b>Total</b>	<b>117 953</b>	<b>112 356</b>	<b>240 402</b>	<b>1 089 844</b>	<b>1 034 841</b>	<b>1 038 414</b>
South African operations	94 147	88 538	195 155	867 501	829 756	832 368
Non-South African operations	23 806	23 818	45 247	222 343	205 085	206 046



# Notes to the financial statements (continued)



## 2. Summarised segmental information (continued)

R'000	Revenue streams		
	Unaudited six months ended 31 Dec 2022	Unaudited six months ended 31 Dec 2021	Audited 12 months ended 30 June 2022
Secure storage	290 892	276 076	567 104
Digital services	153 496	95 225	204 637
Products and solutions	87 159	67 512	143 957
Business support services	32 509	35 476	63 979
<b>Total</b>	<b>564 056</b>	<b>474 289</b>	<b>979 677</b>

## 3. Reconciliation of headline earnings

R'000	Unaudited six months ended 31 Dec 2022	Unaudited six months ended 31 Dec 2021	Audited 12 months ended 30 June 2022
<b>Reconciliation of headline earnings</b>			
Profit attributable to owners of the parent	64 814	64 683	133 588
Profit on disposal of plant and equipment	(256)	(132)	(429)
Tax effect of above items	69	37	121
<b>Headline earnings</b>	<b>64 627</b>	<b>64 588</b>	<b>133 280</b>
<b>Headline earnings per ordinary share (cents)</b>			
	15.0	14.9	30.7
Weighted average number of shares in issue ('000)	432 191	433 700	433 700
Diluted weighted average number of shares in issue ('000)*	448 119	445 251	446 011
Earnings per share (cents)			
– Basic	15.0	14.9	30.8
– Diluted	14.5	14.5	30.0
Headline earnings per share (cents)			
– Basic	15.0	14.9	30.7
– Diluted	14.4	14.5	29.9
Dividend per share (cents)	9.0	9.0	18.0
– Interim dividend per share proposed/paid	9.0	9.0	9.0
– Final dividend per share proposed/paid	–	–	9.0

\* Dilutive shares in issue relate to the conditional share plan options granted.



# Notes to the financial statements (continued)

## 4. Financial risk

The Group is exposed to fixed and variable interest rates (3 month JIBAR interest rate benchmark plus interest rate scale) within its debt profile.

The interest rate exposure of the existing facilities is as follows:

	Total facilities	Unutilised as at 31 Dec 2022	Capital outstanding as at 31 Dec 2022	Variable interest rate	Fixed interest rate
RCF loan facility – variable	300 000 000	50 000 000	250 000 000	3 month JIBAR plus margin premium	–
Bullet loan facility – fixed	200 000 000	–	200 000 000	–	4.65% plus margin premium
Amortisation facility – fixed	45 000 000	–	45 000 000	–	4.16% plus margin premium
Amortisation facility – variable	16 708 517	–	16 708 517	3 month JIBAR plus margin premium	–
Working capital facility	108 000 000	69 884 000	38 116 000	Prime interest rate minus 1%	–
<b>Total facilities</b>	<b>669 708 517</b>	<b>119 884 000</b>	<b>549 824 517</b>		

### Interest rate scale – margin premium

	Bullet/RCF loan (3 month JIBAR plus) %	Amortisation loan (3 month JIBAR plus) %
<b>Gross debt/EBITDA</b>		
Greater than 2.5 times	2.95	2.65
Greater than 2.0 times, less than 2.5 times	2.75	2.45
Less than 2.0 times	2.55	2.25

## 5. Operating profit before interest, taxation, depreciation and amortisation (EBITDA)

Items included in EBITDA for the period are as follows	Unaudited six months ended 31 Dec 2022	Unaudited six months ended 31 Dec 2021	Audited 12 months ended 30 June 2022
Materials and consumables	(80 818)	(57 742)	(127 208)
Staff costs	(177 137)	(150 490)	(308 917)
Other operating expenses	(193 485)	(161 910)	(230 194)
Other operating income	5 337	8 209	11 424

## 6. Statement of financial position movements

A reduction in share capital was realised following the start of the share buy-back programme with R22.6m (6 542 604 shares) acquired during the period under review. The number of shares in issue net of treasury shares at 31 December 2022 was 427 157 354 (FY 2022: 433 699 958). Trade receivables increased further since 30 June 2022, mainly due to additional sales, particularly in the months of November and December, during which average revenue per month was approximately R100 million. We anticipate collections of these amounts to improve in the second half of the financial year. Right-of-use assets and liabilities have both decreased due to utilisation of the assets and no significant renewals during the period.

# Notes to the financial statements (continued)



## 7. Fair value estimates

The carrying value of financial instruments estimates their fair value.

## 8. Commitments and contingencies

Metrofile owns or leases premises based on the prevailing economic realities in each country in which we operate. Capital investment plans for the full financial year is expected to be R76 million.

As at 31 December 2022 the Group holds performance bank guarantees to the value of R12 million.

## 9. Subsequent events

Subsequent to 31 December 2022, Metrofile concluded a share purchase agreement to acquire an additional 15% shares in eFile Masters LLC for a total consideration of R25.5 million (AED 5.5 million). The total consideration is based on an initial consideration of R13.9 million (AED 3 million) and an additional consideration of R11.6 million (AED 2.5 million) subject to earn-out targets being met up to 30 June 2024. This transaction increases Metrofile's economic interest from 80% to 95%.

E-File is the legal entity for Metrofile Middle East which is headquartered in the United Arab Emirates. The acquisition of additional shares increases Metrofile's participation in the region. Metrofile Middle East has demonstrated significant growth, particularly in digital services, over the past few years in alignment to the strategic intent of Metrofile Holdings Limited.

## 10. Going concern

### Performance

Revenue grew by 19% year-on-year and the overall performance was in line with expectations. Secure storage continued to grow and additional revenue has been realised through the investment in the go-to-market team with significant growth in digital services.

Cash flow from trading operations continues to generate positive results. The Group's cash reserves amounted to R18 million as at 31 December 2022 and has unutilised facilities of R120 million. Metrofile will continue to monitor working capital as well as capital expenditure to ensure the Group is operating efficiently.

During the period our operations in South Africa were impacted by various stages of loadshedding, however we have adequate backup diesel generators for critical operations and our operations were not materially impacted.

### Solvency and liquidity

As at 31 December 2022, the consolidated statement of financial position reflected total equity of R581 million.

The Group has externally imposed capital requirements in terms of debt covenants. The covenants, which are calculated on a basis pre IFRS 16 Leases, require the Group to maintain a gross debt to EBITDA of 2.5 times and an EBITDA to net interest expense ratio of no less than 3.5 times.

At 31 December 2022, in line with the requirements of the Group's covenants, gross debt to EBITDA was 1.91 times and net interest ratio was 7.48 times. The requirements are expected to continue to be met in the foreseeable future.

The Group continues to strictly monitor capital expenditure in order to ensure positive working capital management.

# Commentary on the results

## The Group in context

Over the past four decades, Metrofile has established a credible and trusted reputation of being a leading records and information management specialist offering quality products and services to organisations of all sizes and sectors across South Africa, Kenya, Botswana, Mozambique and the Middle East. We operate from 71 facilities at 36 locations covering 118 595 square metres of warehousing space. Metrofile's services assist clients in structuring, managing and accessing their information in any format, in any location, at any given time. Our clients are guided to ensure that adherence to all legislative requirements is met and that their most valuable asset, their information, is protected. Whilst retaining our core offerings, such as the physical management of records and information, and our expertise in space optimisation through a vast range of products, we have deepened our digital offerings. These digital offerings include the provision of data management services, including cloud backup, disaster recovery and specialised hosting in a private cloud, as well as business process optimisation through the use of advanced electronic information management systems. By providing end-to-end services across all aspects of the information management life cycle, we are well placed to meet the evolving demands of our clients and to assist them on their digital transformation journey, which includes digitising processes from end-to-end. Empowerment partner and strategic shareholder, Mineworkers Investment Company, owns 38.16% of Metrofile's equity.

## Results overview

Results overview for the period:

- Revenue increased by 19% to R564 million.
- EBITDA and operating profit increased by 6% and 5% respectively.
- Interim dividend per share was maintained at 9c.
- EPS and HEPS grew marginally by 1% to 15.0c.
- Purchased 6 542 604 shares (R22.6 million) under the share buy-back programme.

## Financial review

### Revenue

Revenue increased by 19% to R564 million (1HFY2022: R474 million). Metrofile concluded the acquisition of IronTree Internet Services (Pty) Ltd ("IronTree") in the prior period and this acquisition has now been included for the full six months under review. Excluding the acquisition related revenue growth of IronTree, organic revenue increased by 13% primarily as a result of significant growth in digital services. The start of the current financial year has also seen the gradual return to offices by some of our clients which has increased the demand for products and services. Furthermore, actions taken in the last quarter of FY22, including the investment in the go-to-market industry team, has already yielded positive results with growth in secure storage, digital services and products and solutions. Outside South Africa, Mozambique, Botswana, Kenya and MRM Middle East traded in line with expectations.

Secure storage contributed 52% to Group revenue and was up 5% due to increased paper services following additional requests from our clients as they began returning to their offices. Closing box volumes for the Group as at 31 December 2022 were 11.3 million (30 June 2022: 11.4 million) as net box volume decreased by 1% for the six-month period. New box volume intake for the six months increased 3% from new and existing clients and was offset following destructions and withdrawals of 4%. Net box volumes decreased in South Africa by 1% but showed growth in the Rest of Africa and the Middle East of 2% and 5% respectively.

Digital services contributed 27% to Group revenue and was up 61%. Excluding acquisition related growth from the full inclusion of IronTree, digital services increased by 32% following the increase in image processing. Furthermore, significant growth was achieved in our workflow automation solutions through Metrofile VYSION, including increased deployment of electronic document management systems, specifically DataStor. Digital services continues to be our second largest revenue contributor and largest growth area over recent years. This has also demonstrated the effect of the Group's introduction of relevant digital service offerings.

Products and solutions increased by 29% as demand returned for filing solutions through Tidy Files, as well as growth in the number of flat boxes sold. Business support services decreased by 8% following the reduction in our work area recovery services. Products and solutions and business support services contributed 15% and 6% respectively to Group revenue.

### Operating profit

Operating profit, before acquisition related costs, grew by 5% to R118 million (1HFY2022: R112 million) as a result of increased revenue. Operating margin was lower due to additional costs as well as a change in revenue mix, mainly as a result of lower margin related to image processing. Additional costs were driven mainly by inflationary pressure, investment in the go-to-market industry team and an increase in IT related costs following the upgrades to our IT infrastructure and application environment.

### Cash and debt

Net finance costs were 16% higher at R27 million (1HFY2022: R23 million) following an increase in interest rates and net debt. Net debt rose by 10% to R493 million (1HFY2022: R448 million). This was due to the settlement of the first tranche of the IronTree payment, which became payable on the achievement of the earn-out during 2HFY2022, higher dividends and an increase in debtors. The increase in debtors related to the higher level of revenue achieved in the last two months of the period, with average revenue of approximately R100 million per month achieved.



# Commentary on the results (continued)



## Review of operations

### MRM South Africa

Revenue from MRM South Africa increased by 14% to R303 million (1HFY2022: R265 million) mainly as a result of growth in image processing, paper services and improved sales volumes of flat boxes. Operating profit grew by 4% to R94 million (1HFY2022: R91 million) as a result of revenue growth and includes the additional costs related to the go-to-market industry team. Operating margin reduced due to the change in revenue mix, however we anticipate a recovery in margin by the continued growth in the utilisation of investments made.

### MRM Rest of Africa

MRM Rest of Africa consists of operations in Kenya, Botswana and Mozambique. Revenue increased by 17% to R52 million (1HFY2022: R45 million) and operating profit grew by 32% to R13 million (1HFY2022: R10 million). Positive results were achieved in all territories with growth in net box volumes as well as digital services from existing and new clients.

### MRM Middle East

MRM Middle East consists of operations in the United Arab Emirates and Oman. This region continued to grow and expand its digital project pipeline with revenue increasing by 3% to R48 million (1HFY2022: R47 million). As previously reported, the prior period included once-off billing that has not been repeated in the current period, which has resulted in a lower comparable operating margin and lower operating profit of 23% to R11 million (1HFY2022: R14 million).

### Products and Services South Africa

Our Products and Services South Africa suite of offerings includes Tidy Files, Cleardata, Metrofile VYSION and IronTree. Overall, revenue increased by 37% to R161 million (1HFY2022: R118 million) with revenue increasing by 12% excluding the previously acquired IronTree. Operating profit grew by 31% to R18 million (1HFY2022: R13 million). Tidy Files achieved improved revenue due to increased demand from our clients, notwithstanding a challenging operating environment. Productivity was impacted by extended loadshedding schedules implemented across South Africa, as well as an early factory closure in December due to flooding. Metrofile VYSION, which was launched 18 months ago, has continued to grow significantly with workflow automation related sales improving by more than 50%. IronTree continued to grow in line with expectations, with the addition of Sendmarc to its SecureIT suite of services.

## Share buy-back programme

The Board has authorised a share buy-back programme under the general authority of the Company and we have purchased 6 542 604 shares (R22 650 310) at an average price of R3.46 per share. The Board considers the value-add to shareholders of the capital allocation decisions relating to acquisitions, expansion, share buy-backs and dividends, and the judicious use of available cash and debt resources.

## Dividend

The dividend cover policy range of between 1.5x and 2.0x remains in place. The Board has declared an interim cash dividend maintained at 9 cents per share.

Notice is hereby given that an interim gross cash dividend of 9 cents per share in respect of the period ended 31 December 2022 has been declared payable, from income reserves, to the holders of ordinary shares recorded in the books of the Company on Friday, 31 March 2023. The last day to trade cum-dividend will therefore be Tuesday, 28 March 2023 and Metrofile shares will trade ex-dividend from Wednesday, 29 March 2023. Payment of the dividend will be on Monday, 3 April 2023. Share certificates may not be dematerialised or rematerialised from Wednesday, 29 March 2023 (which is ex-date) to Friday, 31 March 2023, both days inclusive. Withholding tax on dividends will be deducted for all shareholders who are not exempt in terms of the legislation at a rate of 20% which will result in a net cash dividend of 7.2 cents per share. The Company's issued share capital at the end of the period is 433 699 958 shares (427 157 354 net of treasury shares) and the Company's tax number is 9375/066/71/0.

## Changes to the board of directors and company secretary

There were no changes to the Board for the six months ended 31 December 2022 or up to the date of this report. Elmarie Smuts was appointed as the Company Secretary in a permanent capacity, in addition to her role as the Group Risk Officer, effective 1 November 2022.

# Commentary on the results (continued)

## Outlook

The expansion of our core capabilities in digital and cloud services has distinguished Metrofile from both traditional competitors and digital providers in our industry. Continued growth in the revenue contribution from digital services has validated our strategy of innovating across our core offerings, including cloud services and workflow automation solutions, to assist our customers in becoming digitally transformed enterprises. We are transforming our Company and making it digital and cloud ready by pivoting our investments to strategic growth areas that enable us to focus on accelerated growth opportunities in the market. With an increased focus to support customers on their digital transformation journey, the Group's operations expanded their sales team to include industry experts and streamlined internal operations to offer holistic and differentiated services in an ever-increasing competitive landscape. Metrofile continues to be well positioned, capable and ready to be at the core of this exciting journey.

## Forward-looking statement

Statements on future financial performance have not been reviewed or audited by the Group's external auditors. The Group cannot guarantee that any forward-looking statement will materialise and, accordingly, readers are cautioned not to place undue reliance on these. The Group disclaims any intention and assumes no obligation to update or revise any forward-looking statement, even if new information becomes available as a result of future events or for any other reason, other than as stipulated by the JSE Listings Requirements.

**Phumzile Langeni**  
*Chairman of the Board*

**Pfungwa Serima**  
*Group Chief Executive Officer*

Illovo  
6 March 2023



SALENT FEATURES

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FINANCIAL STATEMENTS

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CORPORATE INFORMATION



# Corporate information



## Directors

P Langeni (Chairman)<sup>^\*</sup>, MS Bomela (Deputy Chairman)<sup>\*</sup>, PG Serima (CEO), S Mansingh (CFO), SV Zilwa<sup>†\*</sup>, A Khumalo<sup>^\*</sup>, LE Mthimunye<sup>^\*</sup>, CS Seabrooke<sup>^\*</sup>, STM Seopa<sup>^\*</sup>, DL Storom<sup>\*</sup>, L Rood (Alternate)<sup>^\*</sup>.

<sup>^</sup>Independent <sup>\*</sup>Non-executive <sup>†</sup>Lead independent

## Company Secretary

EM Smuts

## Registered office

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[www.metrofile.com](http://www.metrofile.com)

## Sponsor

The Standard Bank of South Africa Limited

## Transfer secretaries

Computershare Investor Services (Pty) Ltd

Rosebank Towers, 15 Biermann Avenue, Rosebank, 2196, Gauteng, South Africa

## Investor relations

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**METROFILE HOLDINGS LIMITED:**  
Incorporated in the Republic of South Africa  
(Registration number 1983/012697/06)  
Share code: MFL ISIN: ZAE000061727  
("Metrofile" or "the Company" or "the Group")

